### 1. Ownership and Legal Structure

- 1. Will the sale transfer only physical assets (fiber, conduit, trailer, splicers), or also include all existing customer service agreements and lease rights?
  - 1. Yes, however there is only one active lease. It is with the Commerce City Schools and expires in 2027. See attached
- Does the transfer include conduit rights and pole-attachment licenses currently held by the City, or must the buyer obtain new agreements from Jackson EMC or other utilities?
  - 1. The transfer would not include pole attachment agreements. The purchaser would need to arrange payment to pole owners for any existing attachments. This would include the City of Commerce poles.
  - 2. Our over-head fiber is mostly located on City of Commerce Poles.
    - 1. The count for commerce attachments are: 391 pole attachments.
    - 2. We know of one (1) attachment on a JEMC pole.
- 3. Is the City willing to execute a short-term transition MOU or service agreement to maintain current connectivity during closing and handover?
  - 1. No, we prefer a permanent agreement be executed at the time of closing. Bidders are encouraged to build MOU details into their transition plan.

# 2. City Connectivity and Service Requirements

- 4. Please confirm whether the 2 Gbps symmetrical service to the City and the 14 facility interconnections will be **paid services** under a new SLA or provided in-kind.
  - 1. The City is open to either "in kind" proposals or a paid services agreement. An example would be a 2 gbps service and dark fiber agreements for City connectivity with a reduced pole attachment costs.

- 5. If billable, does the City have an existing internal budget line for this connectivity, and can we propose a flat monthly rate in our offer?
  - 1. We do not have a budget that would be helpful in budgeting this future arrangement. Commerce would prefer a flat monthly/annual rate for ease of budget planning.
- 6. Should bidders include service-level response times (e.g., 4-hour MTTR) in the proposal, or will the City define those post-award?
  - 1. Yes, a MTTR will be a factor in scoring for Section Four Evaluations Criteria. Please submit details of MTTR service level in submittals.

#### 3. Existing Customers and Contracts

- 7. Other than Commerce City Schools, are there any active paying customers on the network?
  - 1. Yes, at the time of this Addendum there are:
    - 1. One (1) 1gbps dedicated fiber customer
    - 2. Four (4)10 mbps dedicated customer
    - 3. Fourteen (14) 10 mbps non-dedicated customer
    - 4. One (1) 100 mbps dedicated customer
    - 5. One (1) 20 mbps dedicated customer
    - 6. Twelve (12) 20 mbps non-dedicated customers
    - 7. One (1) 30 mbps dedicated customer
    - 8. One (1) 300 mbps dedicated customer
    - 9. Three (3) 50 mbps dedicated customer
    - 10. Two (2) 50 mbps non-dedicated customer
    - 11. One (1) 75 mbps dedicated customer
    - 12. Four (4) Dark Fiber customers
    - 13. One (1) Billed Static IP Address

- 8. Can the City disclose approximate monthly recurring revenue or service counts to help bidders model operational costs?
  - 1. Service counts are above.
  - 2. Current Financial Reports Attached
- 9. Will the City provide copies of any remaining customer or dark-fiber agreements for due-diligence review?
  - 1. No, buyers should also understand that existing service agreements are expired and now treated as a monthly renewal.
  - 2. The active agreement with Commerce City Schools is attached.

#### 4. Network Infrastructure and Technical Details

- 10. Are the GIS Shape Files referenced in the RFP the latest "as-built" versions, and are splice diagrams or OTDR reports available?
  - 1. The GIS data is not As-built level data and most is not field collected. The City of Commerce neither certifies nor claims that the GIS information shown represents the existing site conditions. The information shown shall not be used without field verification.
  - 2. OTDR reports are not available. Splice information will be released to buyer.
- 11. Who currently owns or maintains the **conduit infrastructure** noted (≈ 30,075 ft) the City, Georgia Power, or Jackson EMC?
  - 1. The City of Commerce Owns and maintains its conduit. There is one section of conduit not owned and maintained by Commerce and is not included in the published GIS data or the 30,075ft count.
- 12. Will the buyer inherit any existing colocation or rack-space obligations at 27 Sycamore St. (MDF)?
  - 1. Yes, leased MDF space at a cost of \$800 a month.
- 13. Is the MDF power cost and backup-generator maintenance the City's or the buyer's responsibility post-transfer?

- 1. Power and facility backup systems are covered by the City of Commerce.

  The buyer will assume all responsibilities for rack-based backup systems.
- 14. Please confirm the **public IP addressing / ASN** arrangement: does the City have routable address space or rely solely on Accelecom?
  - 1. We rely solely on Accelecom.

# 5. Regulatory and Compliance

- 15. Does the City currently hold a Georgia PSC telecommunications registration, or must the buyer file independently?
  - 1. Yes, we hold a CLEC certification and registration.
- 16. Are any of the connected facilities (e.g., Police Department, Water Plants) subject to CJIS or SCADA/ICS compliance requirements that the new operator must meet?
  - 1. No.

<u>17.</u>

- 47.18. Will the City require proof of cyber-liability insurance in addition to general liability and workers' compensation?
  - 1. Yes.

### 6. Financial and Tax Considerations

- 18. the **buyer will be responsible for ad valorem (property) taxes** on the asset. The City's tax-exempt status, which applies to public property used for a public or governmental purpose, will not transfer to a private entity.?
  - 1. The buyer will be responsible for ad valorem (property) taxes on the asset. The City's tax-exempt status will not transfer to a private entity.
- 19. May bidders propose a **deferred or hybrid payment structure** (services + cash over time) in lieu of a lump-sum payment?
  - 1. Yes

- 20. If so, would the City consider an acquisition model where part of the purchase value is satisfied through in-kind network modernization and grant-funded improvements?
  - 1. No

#### 7. Grants and Modernization

- 21. Is the City of Commerce currently certified as a **Broadband Ready Community** with the Georgia Technology Authority?
  - 1. No.
- 22. Would the City be willing to act as the **applicant or co-applicant** for BEAD, GTA, or ARPA broadband grants with Kryptic Security serving as operational partner?
  - 1. No.
- 23. May bidders include a grant-collaboration plan in their proposal, outlining how external funding will be pursued for network upgrades?
  - 1. No

# 8. Operational Continuity and Transition

- 24. Will Iron Grid Networks continue to support operations during the ownership transition, or will the City terminate that relationship upon award?
  - Commerce will no longer fund Iron Grid's services related to fiber network support following closing. The purchaser may choose to retain Iron Grid under a separate agreement. David Jones with Iron Grid Networks has agreed to discuss and outline limited ongoing support during and after the transition period. Any such services will be contracted with, billed to, and payable by the purchaser.
- 25. What is the City's expected timeline for asset transfer and operational hand-off after the award announcement?
  - 1. There is currently no established transition timeline. Bidders should provide their proposed hand-off timeline as outlined in Section Three of the RFP under Transition Plan. Additionally, Commerce requests that marketing

materials related to the transition plan be prepared and ready for distribution to existing customers within 30 days of award.

- 26. Does the City expect bidders to present to City Council before final selection?
  - 1. No

# 9. Insurance and Risk Management

- 27. Please confirm minimum coverage levels for: (a) General Liability, (b) Workers' Compensation, and (c) Cyber Liability.
  - 1. Please see Section 1.13 in the RFP for insurance requirements.
- 28. Does the City require the buyer to list the City as **Additional Insured** on all policies?
  - 1. Yes.

#### 10. Miscellaneous

- 29. Can the City clarify whether the existing 2017 Lark United splice trailer and Sumitomo fusion splicers are included in the sale "as-is"?
  - 1. Yes, all included assets are "as is".
- 30. Are there any environmental or underground-damage liabilities (e.g., one-call/DigSafe responsibilities) that transfer with the assets?
  - 1. No.

# REVENUE AND EXPENDITURE REPORT FOR CITY OF COMMERCE Balance As of 10/31/2025 % Fiscal Year Completed: 33.70

GL Number	Description	25-26 Amended Budget		Activity For 10/31/2025 Increase (Decrease)	Available Balance 10/31/2025 Normal (Abnormal)	% Bdgt Used
Fund: 570 FIBER						
Account Category:	Revenues					
Department: 00000						
570-00000-34.5601	FIBER INSTALLATION	0.00	350.00	0.00	(350.00)	100.00
570-00000-34.5610		13,440.00	4,480.00	1,120.00	8,960.00	33.33
570-00000-34.5612	50 MBPS NON-DEDICATED	7,200.00	2,400.00	600.00	4,800.00	33.33
570-00000-34.5614	20 MBPS NON-DEDICATED	23,400.00	6,900.00	1,650.00	16,500.00	29.49
570-00000-34.5620		9,600.00	3,200.00	800.00	6,400.00	33.33
570-00000-34.5622		34,800.00	10,700.00	3,200.00	24,100.00	30.75
570-00000-34.5623		45,600.00	15,200.00	3,800.00	30,400.00	33.33
570-00000-34.5624		7,200.00	2,400.00	600.00	4,800.00	33.33
570-00000-34.5626		7,200.00	2,400.00	600.00	4,800.00	33.33
570-00000-34.5627		18,000.00	6,000.00	1,500.00	12,000.00	33.33
		27,600.00	9,200.00	2,300.00	18,400.00	33.33
570-00000-34.5635		16,260.00	3,020.00	755.00	13,240.00	18.57
570-00000-34.5637		240.00	80.00	20.00	160.00	33.33
570-00000-36.1000	INTEREST ON INVESTMENTS	250.00	146.91	37.03	103.09	58.76
Total Dept 000	000	210,790.00	66,476.91	16,982.03	144,313.09	31.54
Revenues		210,790.00	66,476.91	16,982.03	144,313.09	31.54
Fund 570 - FIBER:						
TOTAL REVENUES		210,790.00	66,476.91	16,982.03	144,313.09	31.54

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REVENUE	E AND EXPENDITURE R		COMMERCE		
		of 10/31/2025 Completed: 33.70			
*NOTE: Availa	ble Balance / Pct Budge		ounts encumbered.		
	25-26	YTD Balance	Activity For	Available	
GL Number Description	Amended Budget	10/31/2025 Normal (Abnormal)	10/31/2025 Increase (Decrease)	Balance 10/31/2025 Normal (Abnormal)	% Bdgt Used
Fund: 570 FIBER					
Account Category: Revenues					
Department: 00000					
570-00000-34.5601 FIBER INSTALLATION	0.00	350.00	0.00	(350.00)	100.00
570-00000-34.5610 10 MBPS NON-DEDICATED	13,440.00	4,480.00	1,120.00	8,960.00	33.33
570-00000-34.5612 50 MBPS NON-DEDICATED 570-00000-34.5614 20 MBPS NON-DEDICATED	7,200.00	2,400.00	600.00	4,800.00	33.33 29.49
570-00000-34.5614 20 MBPS NON-DEDICATED 570-00000-34.5620 10 MBPS DEDICATED	23,400.00 9,600.00	6,900.00 3,200.00	1,650.00	16,500.00 6,400.00	33.33
570-00000-34.5622 50 MBPS DEDICATED	34.800.00	10.700.00	3,200.00	24.100.00	30.75
570-00000-34.5623 100 MBPS DEDICATED	45,600.00	15,200.00	3,800.00	30,400.00	33.33
570-00000-34,5624 20 MBPS DEDICATED	7,200.00	2,400.00	600.00	4,800.00	33.33
570-00000-34,5626 30 MBPS DEDICATED	7,200.00	2,400.00	600.00	4,800.00	33.33
570-00000-34.5627 75 MBPS DEDICATED INTERNET SERVICE	18,000.00	6,000.00	1,500.00	12,000.00	33.33
570-00000-34.5628 1 GBPS DEDICATED	27,600.00	9,200.00	2,300.00	18,400.00	33.33
570-00000-34.5635 DARK FIBER	16,260.00	3,020.00	755.00	13,240.00	18.57
570-00000-34.5637 IP ADDRESSES	240.00	80.00	20.00	160.00	33.33
570-00000-36.1000 INTEREST ON INVESTMENTS	250.00	146.91	37.03	103.09	58.76
Total Dept 00000	210,790.00	66,476.91	16,982.03	144,313.09	31.54
Revenues	210,790.00	66,476.91	16,982.03	144,313.09	31.54
Account Category: Expenditures Department: 00000					
570-00000-52.1205 PROFESSIONAL SERVICES	25,000.00	2,250.00	225.00	22,750.00	9.00
570-00000-52,2206 EQUIPMENT MAINTENANCE	3,000.00	0.00	0.00	3,000.00	0.00
570-00000-52.3100 GENERAL INSURANCE	0.00	96.40	0.00	(96.40)	100.00
570-00000-52.3201 TELEPHONE	0.00	274.17	0.00	(274.17)	100.00
570-00000-52.3203 INTERNET	69,000.00	23,157.82	5,799.74	45,842.18	33.56
570-00000-52.3600 DUES	7,500.00	0.00	0.00	7,500.00	0.00
570-00000-52.3700 TRAINING	4,000.00	0.00	0.00	4,000.00	0.00
570-00000-52.3900 MISCELLANEOUS	15,000.00	0.00	0.00	15,000.00	0.00
570-00000-53.1106 EMERGENCY- SUPPLIES & MATERIALS 570-00000-53.1602 COMPUTER SOFTWARE	20,000.00 67,290.00	0.00	0.00	20,000.00 67,290.00	0.00
Total Dept 00000	210,790.00	25,778.39	6,024.74	185,011.61	12.23
Expenditures	210,790.00	25,778.39	6,024.74	185,011.61	12.23
Fund 570 - FIBER:					
TOTAL REVENUES	210,790.00	66,476.91	16,982.03	144,313.09	31.54
TOTAL EXPENDITURES	210,790.00	25,778.39	6,024.74	185,011.61	12.23
NET OF REVENUES & EXPENDITURES:	0.00	40,698.52	10,957.29	(40,698.52)	

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#### CONTRACT FOR SERVICES AND/OR PRODUCTS FOR E-RATE YEAR 2024-2025

Company Name: Contact Name:

SPIN: Address: City, State, ZIP

Phone Number:

SERVICE PROVIDER "PROVIDER"

City of Commerce Norman Davis 143036593 P.O. Box 348 Commerce, GA 30529

706-335-3164

SCHOOL DISTRICT "APPLICANT"

commerce City School District

Tobie Jones

270 Lakeview Dr. Commerce, GA 30529 706-335-5500

Contract Awarded On:

The Applicant and Provider sign this document for the purchase of eligible equipment and services as part of the E-Rate Year 2024 effort. Provider was selected based on Provider's response to Applicant's RFP, and on the basis of a qualifying Form 470, Applicant intends to file a Funding Request Form 471 with the Universal Services Administrative Company (USAC), Schools and Libraries Division (SLD) E-Rate Program for eligible equipment and services.

The purchase of the eligible equipment and/or services described are expressly subject to, and conditioned on, satisfaction of all the following conditions:

- USAC approval of Applicant's request for funding through a formal Funding Commitment Decision Letter;
- Applicant's formal acceptance of the USAC approved funding; and (ii)
- Board Approval as required

Provider agrees to abide by all terms and conditions of the Universal Service Act of 1996 as implemented bythe SLD E-Rate Discount Program in the procurement, delivery, installation, invoicing and all other transactions associated with the project.

- City of Commerce to provide four (4) strands of leased dark fibers between 270 Lakeview Drive and 395 Minish Drive, 825 Lakeview Drive, 272 Lakeview Drive, and 7690 Jefferson Road, billed at \$750.00 per month.
- City of Commerce to provide 500 Mbps of dedicated Internet/leased lit fiber to 270 Lakeview Drive, billed at \$1000.00 per month.
- · Service shall begin on July 1, 2024 for a 12-month term.
- Services shall automatically renew for additional one-year terms, not to exceed three (3) years, and terminate June 30, 2027, unless the Client provides written notice to the service provider of its decision not to renew the Agreement sixty (60) days prior to the end of the fiscal year.
- Services shall be billed monthly. Taxes and federal and state regulatory charges, however imposed, will be in addition to the monthly service.

OF F13+2

SERVICE PROVIDER

APPLICANT

SPIN:143036593

Signature:

Print Name:

Title: Date: Signature:

Print Name: Title:

Date:

Joy R. Tolbert

Superintendent

3/12/2024